JUNIOR LEAGUE OF
CINCINNATI

2017-2018
Annual Report

WOMEN BUILDING BETTER COMMUNITIES

Mission

The Junior League of Cincinnati is an organization of women committed to promoting voluntarism, developing the potential of women, and improving communities through the effective action and leadership of trained volunteers. Our purpose is exclusively educational and charitable.

Vision

We are committed to improving our community by stimulating change and empowering people through the direct efforts of our dedicated volunteers. Our members are global in complexion and perspective. Partnerships with the community strengthen our ability to make an impact on the lives of those we serve, and we commit financial and volunteer resources to community projects that further our focus area: **Strengthening Childhood Environments.**

Commitment

Our commitment has remained unwavering: **to cultivate exceptionally qualified civic leaders** who can identify a community's most urgent and pressing needs, and address them with meaningful and relevant programs and initiatives that not only improve lives, but change the way people think.

Results

We have amassed an archive of irrefutable results and an undisputed reputation as a respected nonprofit incubator and influential change agent for the public good. **We point with pride to over 120 programs that were incubated or impacted by the Junior League of Cincinnati**, including numerous self-sustaining nonprofits that continue to grow and thrive today. We have been instrumental in championing education and literacy programs, children's cultural development, school nutrition, foster care services, mental health access, and heightened awareness around domestic violence and alcohol abuse.

This important work has won us dedicated community and corporate partners and loyal supporters for 98 years, as well as an **enduring legacy as the community's foremost provider of civic leadership training for women.**

They don't call us the Volunteer Powerhouse for nothing.

Vicki Marsala Calonge, 2017-2018

Letter from the President

Dear Members, Supporters, and Community Partners,

It is hard to believe that the 2017 – 2018 League year is over! It feels like just yesterday we were sitting in Memorial Hall for our Annual Meeting embarking on a new League year – this year has truly flown by! The leadership team had big plans to provide a meaningful and mission driven experience for our members, so as we started this journey a year ago, we knew we would have to pack a lot of hard work in to advance all of the undeniable impact our League has already made. Congratulations, because we did it!

Our Members. *Caring, Selfless, Dedicated.*

At the 2017 Annual Meeting, I said that I wanted to get to all ends of our organization to get to know our membership and getting to know all of you has definitely been the highlight of the year for me. Volunteering shoulder to shoulder with you, learning what you are passionate about, talking with you at meetings, working on committee work with you, laughing with you. I treasure these moments with you. Our membership is made up of amazing and empowered women who get things done! I am thankful for the opportunity to serve alongside you.

Our History. *Building Better Communities.*

We have so much to be proud of! RefugeeConnect has transitioned into the community as a standalone nonprofit organization after a five-year period of incubation, the Association of Junior Leagues International awarded us the Community Impact Award and accompanying $10,000 grant, our membership passed an important amendment to our policies and procedures allowing both New and Sustaining members to vote on JLC program acceleration finalists, we took a comprehensive and compassionate look at our community through our Program Development process and created a true impact partner - Sweet Cheeks Diaper Bank. We hosted over 55 Community and Outreach (CandO) events totaling more than 1,200 volunteer hours and held our first-ever Children Building Better Communities Family Volunteer Day...just to share a few of our successes.

Our Potential. *Expand upon the Legacy.*

Last May, I also shared that expanding upon the Legacy that the many women who came before us were able to build is *our* responsibility. That we are called to be a part of something that is *bigger* than ourselves. We have made great progress in advancing our strategic plan priorities! I am thankful to all of you for expanding upon the legacy of the League and furthering our mission. Thank you for your unwavering support and continued commitment to our beloved organization. I am excited to celebrate the many accomplishments of our League within this Annual Report – each one of you had a meaningful role in what was accomplished, so thank you.

It has been my joyous honor to serve as your President for 2017-2018 -- not just alongside genuinely dedicated leadership in our Board of Directors, Executive Management Team, Chairs, and Vice Chairs, but **alongside every one of our members.** I believe that every member of the Junior League of Cincinnati is already a leader in by choosing to be here, and to dedicate their time and talent to our Greater Cincinnati community. Even when the work is difficult, even when the issues are uncomfortable, Junior League women still turn and face the horizon together, excited to move forward into the future.

It is in this spirit that I celebrate all our accomplishments of the past year, and also look forward to the purpose and possibility we are continuing to achieve under the leadership of our 2018 – 2019 President Tara Noland and President-Elect Meredith Comin as we approach one hundred years of promoting voluntarism, developing the potential of women, and improving communities through the effective action and leadership of trained volunteers. We ARE Women Building Better Communities!

Loyally,

Vicki Marsala Calonge

Vicki Marsala Calonge

THE **BIG** PICTURE

This year brought a heavy focus on community impact as we conducted a request for proposals process to choose our next signature program. Thanks to the hard work of our program development team, we received 47 proposals from nonprofits throughout Greater Cincinnati and through a year-long diligence process chose Sweet Cheeks Diaper Bank. They will receive $75,000 in financial support over the next three years in addition to the volunteer hours and expertise of the JLC's trained volunteers.

RefugeeConnect rolled out from under the JLC and is now a standalone nonprofit organization. We are proud that so many JLC members remain involved with the organization as volunteers and board members. The Association of Junior Leagues International also awarded the JLC the Community Impact Award and accompanying $10,000 grant for the RefugeeConnect program at the Annual Conference in the spring of 2018. The $10,000 gift will go toward RefugeeConnect's match grant!

Through a partnership with Design Impact, JLC members embarked on a **year-long learning journey focused on human-centered design**. This incredible training opportunity will continue on for future members through our new member curriculum.

The JLC **renewed our commitment to diversity and inclusion** by signing onto AJLI's commitment statement and forming a Diversity & Inclusion task force. This task force will become a standing committee for the JLC moving forward.

All of this amazing work and growth brought the need for expanded staff support for our operations and **the JLC will be adding a full-time Managing Director position for the first time.**

BY THE NUMBERS

MORE THAN
120 PROJECTS
SINCE 1920

1200+ HOURS
VOLUNTEER SERVICE IN THE COMMUNITY THIS PAST YEAR

A VALUE OF
$28,860 OF SERVICE
DONATED TO OHIO & KENTUCKY

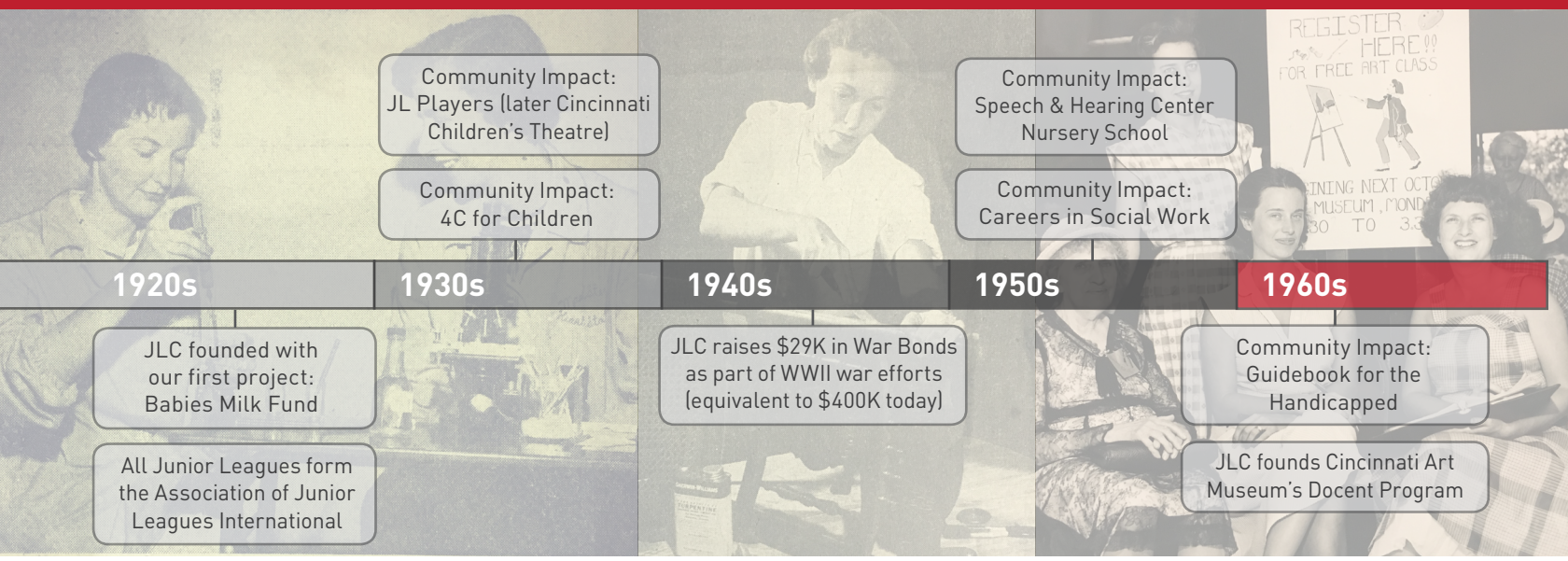
VOLUNTEERS SERVED
22 ORGANIZATIONS
& COMMUNITY PARTNERS

ORGANIZED
56 EVENTS
FOR COMMUNITY SERVICE

GRADUATION OF
91 NEW MEMBERS
READY FOR LEADERSHIP

A Rich History, An Unwavering Commitment

With 120 projects over ten decades, they don't call us the Volunteer Powerhouse for nothing.



LEADERSHIP EMPOWERED We develop the potential of women.

Highlights include:

Sustainer Forum V: Planetwalker: The Power of One Man to Make a Difference

Featured Dr. John Francis and his story as the "Planetwalker," and inspirational story of a young man's call to public service and his decision to make a difference.

Board Bank Program (4 sessions)

An exclusive opportunity connecting fifteen talented JLC women with local non-profits, ensuring they are prepared to make a difference through nonprofit Board service.

Emerging Leaders Program

A new program implemented this year to celebrate thirty-five emerging leaders through further developing their skills and connecting them with experienced leaders in their area of interest.

Leadership Incubator Training Series

We launched a new comprehensive training series as part of the JLC's strategic plan to provide best-in-class training and practical experience that prepares all members to go out into the world and do good, enabling members to be effective and powerful community and civic leaders. We focused on providing diverse learning experiences that meet generational needs and different learning styles, as well as consistent and meaningful experiences for all.

New Leaders Training: Seventeen JLC Leaders received training on the JLC leadership philosophy, servant leadership, managing a committee budget, running an effective meeting, leadership sticky situations, five critical elements of meaningful community service, and using technology to work collaboratively.

Leadership Transition: Leaders learned the ropes for their leadership roles and spent the first part of this leadership training formally transitioning between the incoming and outgoing roles. Together, they reviewed the Leadership Manual that provides and overview of materials needed for a successful year. The evening ended with table topics that leadership could chose based on what they wanted to learn more about.

Leadership Planning: All JLC leaders came together to craft the 2017 – 2018 Annual Plan through collaboration and team-building. This session provided a strong foundation for committee plans.

Leadership Kickoff Celebration & Mid-Year Retreat: The kickoff celebration provided an exciting and motivating way to kick off the new League year and the retreat gave leaders time to catch up and review the Annual Plan to determine what's working and what's not, how we can support each other, and share mission moments.

Leadership Workshop with Vicki Clark: Vicki Clark facilitated a workshop about Mission Driven-Member Focused Leadership and how leaders can inspire others to lead and perform.

Leadership Modules: Leaders were surveyed to determine what training components committees need to be successful and then modules were developed and facilitated through the year with our "Train the Trainer" Model. Eight modules were developed and facilitated and included The Five "Whys," Practicing Empathy as a Leader, Capturing Mission Moments, Decision Making, Divergent Thinking, and Reflecting on your JLC Path. Modules were designed to provide consistent training opportunities to every member of the League and coincide with each GMM.

New Leadership Empowered Toolkit

We created this new Toolkit to support leaders in their roles and to help them grow as leaders. Sections included introductions to the JLC, Leadership Planning, Finance, Meeting Planning, Team Development, Planning a Meaningful and Empowering Volunteer Experience, Volunteer Management, Fundraising and Special Event Management.

Annual Plan Creation

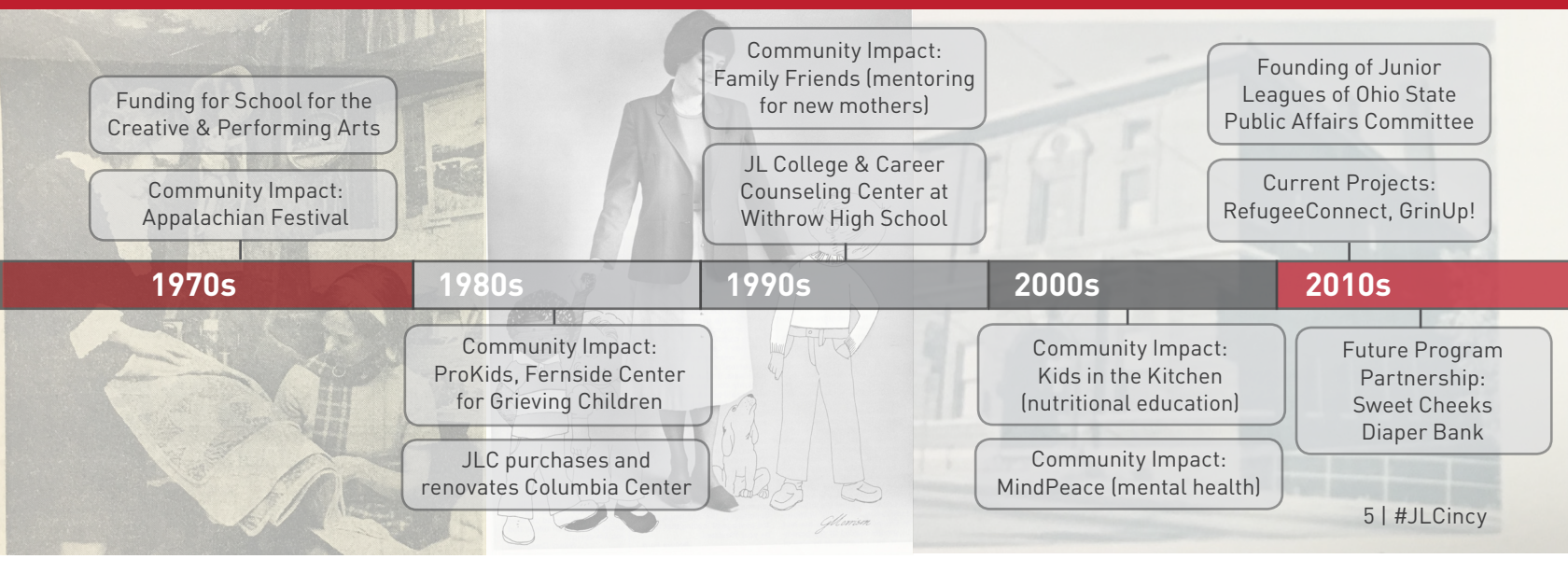
Annual Plans were created for each committee and a dashboard helped show progress against Strategic and Annual Plans. Board utitilized a work plan to guide their work and advance the mission.

New Member Advisor Training

This training served to establish a community with shared responsibility for retention and training of new members. Advisors committed to the mission and vision and worked to ensure that the work and play of their small groups continuously advance the mission of the League.

New Member Brunch & Orientation

This orientation welcomed new members to the JLC, introduced them to the Board of Directors and Executive Management Team, inspired them with member mission moment presentations. New members were also introduced to their advisor and small group through a breakout session.



NONPROFIT **INCUBATION**

In our 98 year history, we have incubated or impacted more than 120 projects.

This past year, we were able to transition our current incubation projects into our community!

We have amassed an archive of irrefutable results and an undisputed reputation as a respected nonprofit incubator and influential change agent for the public good. This important work has won us dedicated community and corporate partners and loyal supporters for more than 98 years, as well as an enduring legacy as the community's foremost provider of civic leadership training for women. They don't call us the Volunteer Powerhouse for nothing.

Our commitment has remained unwavering: to develop exceptionally qualified civic leaders who can identify a community's most urgent and pressing needs and address them with meaningful and relevant programs and initiatives that not only improve lives, but educate people on the root cause.

GrinUp! (Pediatric Oral Health)

GrinUp! continued their relationship with the Cincinnati Children's Museum, providing volunteers to help with experiments. To further the reach of these experiments, the committee created videos on YouTube to share with teachers and parents.

They also developed a relationship with Boys and Girls clubs of Cincinnati.

Lastly, the Junior League of Cincinnati is currently partnering with the Children's Oral Health Network (COHN), planning to transition GrinUp!

RefugeeConnect (Refugee Resettlement)

RefugeeConnect launched as an independent nonprofit organization after a five-year incubation and recieved various grants and awards including a $50,000 match grant and the SVP Fast Pitch Study Choice Award of $5,000.

The Association of Junior Leagues International also awarded us the Community Impact Award and accompanying $10,000 grant for our RefugeeConnect program at the Annual Conference in the spring of 2018. Out of 291 Leagues across four countries, we won, and the $10,000 gift will go toward their match grant!

Active Program Development Cycle

For eighteen months, the Junior League's Program Development Committee, comprised of many women placed on multiple League committees, worked to identify the JLC's next program. Returning to a practice not used for more than twenty years, the JLC conducted a community needs assessment to identify and prioritize critical local issues. The JLC then invited individuals and organizations to submit proposals to partner with the JLC and work together toward a common goal of resolving one or more of the identified issue areas over the next several years.

For the first time in our history, Actives, Sustainers, and New Members all voted at the April 3 General Membership Meeting to select Sweet Cheeks Diaper Bank as its next program partner. One in three families in America struggle to afford diapers, and over 16,000 children in our community experience diaper need each month. For these reasons and more, Sweet Cheeks started the only diaper bank serving the Greater Cincinnati area. Sweet Cheeks partners with local social service agencies to provide diapers to low-income families while raising awareness of the basic health need for diapers. Its vision is to eliminate diaper need in our community so that all babies have a chance to be healthy, happy, and safe.

The JLC will provide Sweet Cheeks up to $75,000 in seed funding based on a yearly evaluation for a period of three to five years. In addition to this funding, the JLC will provide the support and expertise of its 800+ volunteer members for the duration of the partnership to help support and accelerate Sweet Cheeks in its mission and endeavors.

TRANSFORMING **COMMUNITIES**

Our mission to develop the potential of women continues through our volunteer corps, with **thousands of direct service hours** returned to the community and centered on our focus area of Strengthening Childhood Environments.

Community Outreach

Over the course of the 2017-2018 League year, the JLC **hosted over fifty-five Community and Outreach (CandO) events and direct service opportunities** totaling more than 1,200 volunteer hours, more than doubling the impact made the year prior. The CandO events supported local community organizations including the Brighton Senior Living Center, the Boys and Girls Club of Cincinnati, Cincinnati Children's Hospital Medical Center, Cincinnati Children's Theatre, Ronald McDonald House, Stepping Stones Center, and more.

The League also hosted its first-ever Children Building Better Communities - Family Volunteer Day event where over thirty League members brought their children to learn about poverty and food insecurity. After discussing hunger in our community, the Executive Director of Community Matters spoke to the children about how the day's work would make an impact in the Lower Price Hill community. Together, families worked to assemble over 400 snack bags and donated over 3,000 items.

Advocacy & Education

Advocacy and Education (A&E) worked closely with the Program Development team this year to help educate the League on the issues we determined were unmet needs in the community. This helped prepare the committee and League for the April vote to determine the League's new community program partner, Sweet Cheeks Diaper Bank.

They did this in many ways, including being very active in the curriculum design core team, as well as A&E organizing four community round tables around the "focus areas" we were looking to better understand in the search for a new community partner. These four areas were: the heroin and opioid epidemic; lack of basic needs (housing, food, transportation, education); Adverse Childhood Experiences (ACEs); and lack of support for youth aging out of social services.

During these roundtables, 125 of our members challenged our assumptions and opened our circles and our minds. These conversations added context and depth to the challenges our community faces.

Choral Group

The JLC Choral Group has been bringing cheer and friendship to senior care and retirement homes for **over 55 years**. Established in 1963, the Choral Group is the JLC's oldest ongoing project. Headed by Choral Director Pat Matchette, it is made up of 36 women (including community members as well as JLC members), and performed at **22 special care facilities** throughout our city in the 2017-2018 year.

IT **STARTS** WITH A **WOMAN**

Our membership development takes a 3-prong approach: engagement, recruitment, and satisfaction.

During the 2017-2018 year, over eighty women completed their New Member year, joining our nearly 300 Active Members, while our Sustaining membership was more than 500 women strong – a demonstration of both the future and legacy of the JLC.

Engagement

The League kicked off the year with 200 members attending the September General Membership Meeting. The following GMMs thereafter averaged over 150 members per meeting and 100% of members reported feeling welcome at the GMMs.

The launch of a closed Facebook group fostered membership engagement and resulted in a stronger membership experience.

The implementation of the "Learn It" curriculum left members with calls to action following each GMM, encouraging women to practice newly acquired skills in their volunteer efforts and personal lives outside of the JLC.

A Diversity and Inclusion task force was formed and charged with evaluating current efforts and creating a strategy to ensure that the League welcomes all women who value our mission.

Following the year-end reporting, 100% of League member respondants reported having a clear understanding of how the Junior League of Cincinnati is a superior investment for them.

Recruitment

The League added 98 new members with an improved retention rate of 84%.

Increased retention was achieved by not only empowering new member advisors to be effective leaders through trainings but also by grouping new members into their small groups based on life experiences rather than by zip code.

The League also launched a revised New Member curriculum, which focuses on the Little Black Dress Initiative, a campaign to drive poverty awareness.

Satisfaction

The Mid-Year Membership Survey collected over 130 responses and over 90% of members reported that they feel connected to the mission of the Junior League of Cincinnati; enjoy learning first-hand in our community, from our community; and feel engaged during committee meetings.

WOMEN BUILDING **COMMUNITIES**

We don't just incubate programs, we also cultivate civic leadership.

Aligned to the JLC's strategic priority of Civic Leadership Development, we took a new approach with our GMMs and designed a year-long, innovative, engaging and connected curriculum. Made possible with generous funding from the Jeanne Boyce Morrison Leadership Development Fund, the curriculum was carried out through a "Learn It - Practice It" model at GMMs, Council and Committee meetings and direct service opportunities.

We trained to the four issue areas facing the Greater Cincinnati community identified by our Program Development team through a community needs assessment. Our goal was to educate our members on these areas and help them connect to their passions. The curriculum included training on empathetic approaches, best practices for coalition-building and co-creation and informed and prepared our members to participate in our next program, starting with making an educated and informed decision in the spring on our next community program.

We adapted the Human-Centered Design process to the JLC and aligned it to our projects work. Starting with the mailing of our new annual guidebook in the summer and ending with being chosen to present on this new curriculum at the AJLI Annual Conference, our curriculum design core team had a vision and worked tirelessly to bring that vision to our members. This comprehensive curriculum is training our members to become UNSTOPPABLE civic leaders and will continue to impact our future members by becoming part of our new member curriculum.

WOMEN BUILDING COMMUNITIES

This has been a year of forging new paths, advancing our mission and strategic priorities, and setting bold goals. It has been about doing more and being more than expected, and each member responded in her own way. Members excelled within their committees, many members even double-placed and did so successfully. It was difficult to select our 2018 award winners, but at the end of the day, we felt this group gave of themselves in a way that was truly inspiring.

Excellence in Training Award

Kellie Kruger

Kellie Kruger is a Cincinnati native who joined the Junior League of Cincinnati in 2014, and instantly fell in love with Community and Outreach Committee (CandO) after having her "mission moment" during a volunteer event. Prior to serving as Chair of the CandO Committee and member of the Curriculum Design Core Team, she was a Vice Chair and CandO Committee member.

Cookie Nowland Sustainer Award

Priscilla Ungers

Past-President Priscilla Ungers has been a member of the Junior League of Cincinnati for 33 years. 31 years of her tenure with the JLC has been spent actively working on one of the League's projects. She has also served on Nominating, Placement, Training, Publicity, and Admissions Committees, and held the leadership positions of President, VP Membership, Board Member At-Large, Sustainer Advisor to the Board, and Sustainer Council.

Rising Star Award

Chelsea Manning

Chelsea Manning grew up in Cincinnati and lives in Hyde Park. She currently works as an Account Manager at RB. She loves being outside, hiking, and traveling, and is honored to have helped serve the Greater Cincinnati refugee population over the past year in her role as RefugeeConnect Vice Chair.

Shanon Marks New Member Award

Danielle Bell

Danielle is an Atlanta native and currently sits on the Leadership Development committee for Little Black Dress Initiative and has taken a very active role in the development of the project. Danielle always finds a way (despite her busy schedule) to show up, participate, and be engaged in all of the JLC activities with enthusiasm and grace.

Transformational Team Award

Program Development Committee

The Program Development Committee worked vigorously for 18 months to understand the unmet needs in our community. Most of the committee members were "double placed," and had committed themselves fully to the committee, as well as fulfilling their other commitments to the JLC. The team developed a community needs assessment to help determine the four focus areas for the Request for Proposals for the new JLC program, compiled the RFP document, and then reviewed all 47 applications received. Members of this committee also helped coach semi-finalists with their final presentations. Above and beyond their accomplishments, the committee formed strong relationships, had meaningful conversations and debates, and pushed the bar for our next community program.

Jeanne Boyce Morrison President's Award

Kelly Barber

A member since 2013, she most recently served as Co-Chair of Leadership Development.

Aleicia Ennis

As a member of the league, Aleicia has been on the Leadership and Development Committee for the past three years - serving as Chair and Co-Chair for the last two.

Mary Harriman Founders Awards

The winners of this year's new award emulate Mary Harriman's sense of urgency to push the needle in our community and have driven the success in the program development process. They did work behind the scenes, motivated their team, and successfully led our League to the next community program partner, Sweet Cheeks Diaper Bank.

Jennifer Schuster

A member of the League since 2012, Jen has held positions as the Co-Chair of Program Development and Vice Chair and Chair of CandO.

Jamie Stinson

Jamie Stinson transferred to the Junior League of Cincinnati in 2015 from the Junior League of Monmouth County. Since coming to Cincinnati, she has worked with CandO, chaired Advocacy and Education, and co-chaired Program Development.

Community Impact Award • Children's Oral Health Network (COHN)

The Junior League of Cincinnati would like to honor the Children's Oral Health Network (COHN) as the Community Impact Award recipients of 2018. COHN was founded in 2012 and has been committed to providing accessible oral health care to children in the Greater Cincinnati area. COHN was formed to "create a seamless system of accessible, affordable oral health care for children ages 0-18 in Greater Cincinnati and to ensure a dental home for children by age 1." The Children's Oral Health Network has developed an extensive plan to improve access to dental care for children and to provide education for providers, students, parents and the community. Since the development of COHN, the organization has worked tirelessly to establish school based dental clinics in the Cincinnati public schools, providing dental access to hundreds of children and local residents that would otherwise not be treated. We are thankful to COHN for a continued partnership with our GrinUp! program!

FUNDING THE FUTURE

For our Fund Development Council, this past year was about transformation for long-term growth.

Our **Seventh Annual Tour of Kitchens** event continued its success from previous years, bringing in almost **$29,000** in ticket sales and corporate sponsorships, an increase of over 20%! Over 500 tickets were sold, an increase of 45%. The tour homes were located in Downtown and Historic Over-the-Rhine and featured delicious bites from local caterers.

Our **Bloom Fashion Show** grew out of membership recruitment efforts over the past three years, and flourished into a full-scale fundraiser, with tickets selling out this past year and raising over **$52,000**. Local businesses provided pop-up shops prior to the show held at The Cincinnati Club, with a percentage of sales coming back to the JLC.

The JLC worked diligently this year to imagine distinct, exciting fundraisers to support our mission, and to lay a solid foundation for diversifying our corporate partnerships and strengthening our donor relations with an eye toward stewardship and sustainability.

In advance of the League's Centennial year, the JLC conducted a Centennial Feasibility study in preparation for planning fundraising associated with the 100-year celebration.

In addition to the success of our two largest fundraisers, we surpassed our Annual Fund goal, raising over $20,000!

ORGANIZATIONS, BUSINESSES, & GENEROUS GROUP GIVING

3 Sweet Girls Cakery
A Tavola Trattoria, LLC
Allez Bakery
Amy Youngblood Interiors
ArtWorks
Bartlett & Company
Berninger Designs LLC
Bling! / The Co-Op on Camargo
Bouquet Restaurant & Wine Bar
Breadsmith Of Cincinnati
Cassady Schiller CPAs & Advisors
Castlehouse
Chavez Properties
Cincinnati Zoo
Comey & Sheperd Realtors
Cookies Uncorked LLC
Court Street Lobster Bar
Cowan's Auctions
Dave's Services Heating & Air Conditioning
Dewey's Pizza
Dilly Bistro, Bar & Bottle Shope
Eli's BBQ
EVER
Exciting Windows! By Apollo Draperies
FC Cincinnati
Funky's Catering
Go To Girls LLC
Harvest Pizzeria OTR
InterAct for Change
Isaac M. Wise Temple
J. McLaughlin
Kathryn Hayden Photography
Kaze OTR
Keller Williams Advisers
Landrum & Brown, Incorporated
Le Fashion Cottage
Luther Foundation
M. Hopple
Manitou Candle Co.
Nest Home Staging and Design
Nothing Bundt Cakes
On Occasions
Orange Theory Fitness
OTR Bagelry LLC
Pones Inc.
Pure Barre
Pure Barre Cincinnati
Pure Barre Kenwood
Rodan and Fields
Second Sight Spirits
SellYourMac.com
Sotto
Stella & Dot
Sweet Whit's Cake House
Symphony Hotel & Restaurant
Tablespoon Cooking Co.
Orange Theory Fitness
Tanya's Image & Wellness Salon
Taste of Belgium
The Beach Waterpark
The Bru Brothers LTD
The Gruff
The Spicy Olive
The Woodhouse Day Spa
Trend Boutique
Truepoint Wealth Counsel
U S Group Junior League of Cincinnati
US Bank
VH Homes Construction & Design
Zephyr Blowout and Salon

FUNDING THE FUTURE

Income Statement

Revenue	2017-18
Contributions & Grants	$36,505
Events	$103,628
Membership Dues & Fees	$106,628
Annual Endowment Distribution	$101,982
Member Services	$17,439
Property Rental	$14,741
In-Kind Contributions	-
Other	$5,971
Total Revenue	**$386,930**

Expenses	
Program Expenses	$103,008
Event Expenses	$73,153
Columbia Center	$54,455
AJLI Dues	$32,841
Member Services	$12,579
Training & Leadership	$29,267
Administration	$77,800
Total Expenses	**$383,103**

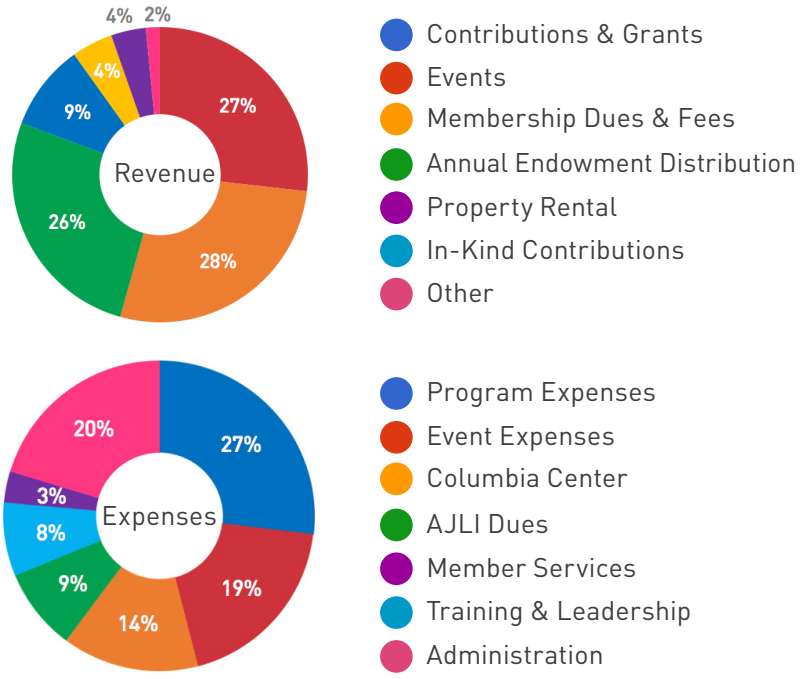
Endowment Balance Sheet

The Junior League of Cincinnati Endowment Trust was established in 1996 for the sole purpose of ensuring the continuation and stability of the Junior League of Cincinnati's programs and to promote and facilitate those programs.

Assets	
Cash	$26,012
Investments	$1,446,778
Other Current Assets	$865
Total Assets	**$1,473,655**

Liabilities	
Total Liabilities	$2,250

Equity	
Distributions - *Spending Policy*	$(155,405)
Unrestricted Net Assets	$1,491,350
Net Income	$135,460
Total Equity	$1,471,405
Total Liabilities and Equity	**$1,473,655**



2017-2018
Board of Directors

Vicki Marsala Calonge
President

Tara Noland
President-Elect

Kristian Scarpitti
Treasurer

Kate Fortlage
Secretary

Lauren Solimine
Legal Advisor

Melanie Chavez
Sustainer Advisor

Alison Bushman
Director-at-Large

Sara Cooperrider
Director-at-Large

Judy Dalambakis
Director-at-Large

Mary Ivers
Director-at-Large

Shelley Poffenberger
Director-at-Large

Juliana (J.J.) Wales
Director-at-Large

2017-2018
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Vicki Marsala Calonge
President

Tara Noland
President-Elect

Haley B. Elkins
VP Communications

Gina Germana
VP Community Impact

Pam Wise
VP Finance

Katie Hayden
VP Fund Development

Megan Stacy
VP Membership

Sarah Rieger
VP Training & Development

Jacklyn Olinger
Recording Secretary

Saralou Durham & Dionn Tron
VPs Sustainer Council

Board of Trustees to the Endowment

Valerie Newell, *Chair*
Julie Albright
Judy Dalambakis
Susan Shelton
Rosemary Welsh
Maggie Wuellner

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Cincinnati, Ohio 45226

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Danielle Bell
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Cheryl Williams Brackman
Sandy Brady
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Patricia Bryan
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Erica Burns
Stephanie Busam
Megan Busam
Morgan Busam
Andrea Buschmiller
Alison Bushman
Vicki Marsala Calonge
Erica Camp
Graciela Campos
Raquel Cannon
Angela Carl
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Brynne Coletti
Meredith Comin
Kathy Comisar
Margaret Condit
Gina Conger
Tiffany Cook
Michelle Cook
Megan Cooper
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Manu Hazelry
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Cinja Heis
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Megan Landers
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Clear Lighting
Deborah Livingston
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Kelly Lyle
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Nazly Mamedova
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Eden Mays
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Mary Lou Mueller
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Vasu Reddy
Jennifer Reed
Mary Reid
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Megan Rieger
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René Robers
Terry Robinson
Jessica Robinson
Erin Rolfes
Lara Roller
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Katie Schneider
Maria Schneider
Digi France Schueler
Druanne Schueler
Emily Schuler
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Jessie Schwein
Kendra Scott
Kendall Shaw
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Susan Shelton
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Cincy Shirts
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Saundra Lamb Walker
Sam Walker
Melca Wallace
Lucy Lair Ward
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Bettie Watts
Katie Weiskircher
Rosemary Welsh
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Karen Wernicke
Laura Werts
George Ann Wesner
Susan Striggle Westerling
Susan Westerling
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Abigail Whited
Alyssa Whittemore
Sara Wildner
Kasha Wiley
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Ashley Yanzsa
Meagan Yee
Leslie Young
Amy Youngblood
Chelsea Zesch
Paula Zipfel